# DEPARTMENT OF HUMANITIES AND SOCIAL SCIENCES NATIONAL INSTITUTE OF TECHNOLOGY, TIRUCHIRAPPALLI

	COURSE PLA	N – PART I	
Course Title	INDUSTRIAL ECONOMICS AND FOREIGN TRADE		
Course Code	HSIR 13	3	
Course Code of Pre- requisite subject(s)	NIL		
Session	July 2022	Section (if, applicable)	В
Name of Faculty	Ms. Mary Kuriakose	Department	Humanities and Social Sciences
Email	409119004@nitt.edu	Mobile No.	8281252608
Name of Course Coordinator(s) (if, applicable)	Dr. Santosh Kumar Mishra		
Course Type	Core course		

# **COURSE OBJECTIVES**

To provide a thorough understanding of the principles of economics that apply to the decisions of individuals and the application of those principles to the world around them and a framework for consistent reasoning about international flows of goods, factors of production, and financial assets, and trade policy.

# COURSE OUTCOMES (CO)

Course Outcomes	Aligned Programme Outcomes (PO)	
The students will be able to:	PO1, PO2, PO3, PO6	
<ul> <li>Know the demand and supply analysis, the techniques of demand forecasting Cost analysis and the market structure</li> </ul>	PO8, PO9, PO10, PO12	
<ul> <li>Mergers &amp; Amalgamations Location of theories and types and the efficient use of finance in Management</li> </ul>	PO2, PO4, PO6, PO7, PO8, PO9, PO10, PO12	
• Features of International trade and difference between internal and international trade and the theories of international trade	PO6, PO8, PO12	
Terms of trade, free trade and protection, tariff and balance of payments	PO1, PO2, PO3, PO4, PO6, PO7, PO8, PO9, PO10, PO12	

PO4, PO7, PO8, PO9, PO10, PO12

## COURSE PLAN - PART II

#### **COURSE OVERVIEW**

The aim of the course is to provide students with a working knowledge of theoretical and empirical methods of industrial economics as well as internal and international trade. The course covered the topics like utility, demand and supply analysis, cost and production analysis and market structure, industrial location and theories in industrial economics and internal and international trade, terms of trade, free trade and protection and the international financial institutions in foreign trade.

COURSE TEACHING AND LEARNING ACTIV	VITIES
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S.No.	Week/Contact Hours	Topic	Mode of Delivery	
1	Week 1			
2	Week 2	Consumer behaviour - Cardinal Ordinal Approaches. Cost Curves, Cost Function, Market Analysis		
3	Week 3	Mergers & Amalgamations, Location of Industries	PPTs & Lecture.	
4	Week 4	Shares, Debentures, Bonds, Deposits, Loan - External Commercial Borrowings.	Programmed Instruction.	
5	Week 5	Foreign Trade: Features of International Trade - Inter-regional and international Trade		
6	Week 6	Problems of International Trade - The Modern Theory	ý .	
7	Week 7	Terms of Trade - Concept, Measurement, Types, Factors affecting Terms of Trade		

8	Week 8	Exchange rate. Free Trade, Protection – Quotas and Dumping - Balance of Trade and Balance of Payments
9	Week 9	Regional Economic Groupings: BRICS, EU, SAARC
10	Week 10	OPEC, ASEAN - International Institutions: GATT
11	Week 11	WTO, UNCTAD, IBRD, IMF

#### COURSE ASSESSMENT METHODS

S.No.	Mode of Assessment	Week	Duration	% Weightage
1	I Cycle Test	5	60 minutes	20 marks
2	II Cycle Test	5	60 minutes	_20 marks
3	Seminar and Assignments	3	6 hours	10 marks
4	Compensation Assessment	11	60 minutes	20 marks
5	Semester Exams Question Paper containing (Theory)	12	3 hours	50 marks

# **COURSE EXIT SURVEY**

Feedback may be provided during the Class Committee Meeting.

Descriptive feedback will be collected by the faculty during the middle of the course.

A formal online feedback will be collected by the Institute at the end of the course.

## **COURSE POLICY**

## MODE OF CORRESPONDENCE (email/ phone etc)

Given in page 1

## **ATTENDANCE**

As per NITT norms (75 percent). Students whose attendance is less than NITT norms will be prevented from writing the End Semester Examination. Valid medical emergencies may be considered. Attendance during assessments is compulsory.

#### COMPENSATION ASSESSMENT

One Compensation Assessment is permitted.

## **ACADEMIC HONESTY & PLAGIARISM**

At the beginning of the course, the students will be explained about plagiarism and its consequences. The students' grades with respect to the particular plagiarized assignments will be reduced.

#### ADDITIONAL INFORMATION

Faculty is available for discussion after class hours. Students are advised to meet the faculty at a mutually convenient tie at the HSS Department on the second floor of Lyceum. Contact details (email/land line/mobile number) are provided in the page 1 of the course plan.

#### Text / Reference Books:

EOD ADDDOVAL

- 1. Chauhan, S.P.S. Micro Economics, An Advanced Treaties, PHI, 2009
- 2. Jhingan, M.L. International Economics. Vrinda Publications, 2009
- 3. Francis Charunilam. International Economics. Mc-Graw Hill, 5th Edn. 2008
- 4. Paul, R. Krugman. International Economics. Pearson, 2013
- 5. Kenneth D. George. Industrial Organization . Routledge, 2009

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William.	Santosh	
Course Faculty	22-08-2022 CC-Chairperson	HOD 125/8/0

## **Guidelines:**

- a) The number of assessments for a course shall range from 4 to 6.
- b) Every course shall have a final assessment on the entire syllabus with at least 30% weightage.
- c) One compensation assessment for absentees in assessments (other than final assessment) is mandatory. This is not applicable for project work/industrial lectures/internship.
- d) The policy for attendance for the course should be clearly specified.
- e) Necessary care shall be taken to ensure that the course plan is reasonable and is objective.