

# DEPARTMENT OF MANAGEMENT STUDIES NATIONAL INSTITUTE OF TECHNOLOGY TIRUCHIRAPPALLI - 620 015, TAMIL NADU, INDIA

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| COURSE PLAN – PART I                              |                               |                  |             |  |
|---|-------------------------------|------------------|-------------|--|
| Course Title                                      | BUSINESS STATISTICS           |                  |             |  |
| Course Code                                       | MB 713                        | No. of Credits   | 2           |  |
| Course Code of Pre-requisite subject(s)           | NIL                           |                  |             |  |
| Session   | July' 23 – October '23        | Section          |             |  |
| Name of Faculty                                   | Dr. P.Sridevi                 | Department       | MBA         |  |
| Email   | psridevi@nitt.edu             | Telephone<br>No. | 041-2503711 |  |
| Name of Course<br>Coordinator(s) (if, applicable) | NIL                           |                  |             |  |
| E-mail  |                               | Telephone No.    |             |  |
| Course Type                                       | V Core course Elective course |                  |             |  |

#### **SYLLABUS**

#### Unit I Inferential and Descriptive statistics:

Introduction to Statistics-Measures of Central Tendency and Measures of Dispersion in Frequency Distribution

#### **Unit II Probability Theory**

Rules – Probability under conditions of Statistical independence and dependence - Bayes Theorem –Probability Distributions-Binomial, Poisson and Normal distribution.

#### **Unit III Sampling Distribution**

Sampling and Sampling Distribution: Types of sampling -Concept of Standard Error - Sampling from normal and non-normal population - Central Limit Theorem.

#### **Unit IV Hypotheses Testing**

Testing Hypotheses Significance level-Type & Type II error-One tail and Two tail tests — Hypothesis Testing of means, proportion- z-test, t- test, Chi-Square Test- F distribution, Analysis of variance(ANOVA)-One way and Two way ANOVA –Introduction to simple regression and correlation.

#### **Unit V Non Parametric methods**

-Non Parametric methods Kolmogorov Test-Median Test –Mann –Whitney U-Test – Wilcoxon matched pair T - Test - Kruskal Wallis Test.

## **COURSE OBJECTIVES**

To create an understanding on different statistical techniques for data analysis and decision making in business perspective

## COURSE OUTCOMES (CO)

| Course O | utcomes  | Aligned Programme<br>Outcomes (PO) |  |
|----------|--|------------------------------------|--|
| 1.       | To understand the characteristics of data and methods taken for<br>the study | 2, 3                               |  |
| 2.       | To analyze data using different statistical methods                          | 3, 5, 6                            |  |
| 3.       | To develop decision making skills by analysis results                        | 3, 4, 5                            |  |
| 4.       | To better understand business problems and develop problem solving skills    | 1, 2, 3, 5, 6                      |  |

| COURSE PLAN – PART II  |                                     |   |                       |  |  |
|--|-------------------------------------|---|-----------------------|--|--|
| COURSE OVERVIEW  |                                     |   |                       |  |  |
| This course describes statistics techniques on business perspectives |                                     |   |                       |  |  |
| COUR   | SE TEACHING AND LEARN               | ING ACTIVITIES  |                       |  |  |
| Sl.No.   | Week     Topic     Mode of Delivery |   |                       |  |  |
| 1.   | 4 <sup>th</sup> week of July 2022   | Introduction to statistics- Arranging data-           | Lecture - Power Point |  |  |
|  | Class – 1 <sup>st</sup> week        | constructing & graphing frequency distribution        | Presentation          |  |  |
|  | (3 Contact Hours)                   |   |                       |  |  |
| 2.   | Class- 2 <sup>nd</sup> week         | Measures of central tendency and measures of          | Lecture - Power Point |  |  |
|  | (3 Contact Hours)                   | Dispersion in Frequency Distribution                  | Presentation          |  |  |
| 3.   | Class- 3 <sup>rd</sup> week         | Probability Theory: classical, objective & subjective | Lecture - Power Point |  |  |
|  | (3 Contact Hours)                   | Approach-Addition, Multiplication (Assessment-2)      | Presentation & board  |  |  |
| 4.   | Class- 4 <sup>th</sup> week         | Bayes Theorem – Applications Binomial, Poisson and    | Lecture - Power Point |  |  |
|  | (3Contact Hours)                    | Normal distribution (Assignment topic to be           | Presentation          |  |  |
|  |                                     | discussed – Problem/ Case)                            |                       |  |  |
| 5.   | Class- 5 <sup>th</sup> week         | Sampling and Sampling Distribution: Types of          | Lecture - Power Point |  |  |
|  | (3 Contact Hours)                   | sampling —Random Sampling-Concept of                  | Presentation          |  |  |
|  |                                     | Standard Error.                                       |                       |  |  |
| 6.   | Class- 6 <sup>th</sup> week         | Sampling from normal and non-normal                   | Lecture - Power Point |  |  |
|  | (3 Contact Hours)                   | population-Central Limit Theorem                      | Presentation          |  |  |
|  |                                     |   |                       |  |  |
| 7.   | 7 <sup>th</sup> week                | Cycle Test for I Trimester / MBA scheduled            |                       |  |  |
| 8.   | Class- 8 <sup>th</sup> week         | Mean, variance and proportion-student-t               | Lecture - Power Point |  |  |
|  | (3 Contact Hours)                   | distribution  | Presentation          |  |  |
| 9.   | Class – 9 <sup>th</sup> week        | Testing Hypotheses Significance level-Type I & Type   | Lecture - Power Point |  |  |
|  | (3 Contact Hours)                   | II error- one Two tail tests — Hypothesis Testing of  | Presentation          |  |  |
|  |                                     | means, proportion-Chi-Square Test-Analysis of         |                       |  |  |
|  |                                     | variance  |                       |  |  |
| 10   | Class - 10 <sup>th</sup> week       | One way and Two way ANOVA- Introduction to            | Lecture - Power Point |  |  |
|  | (3 Contact Hours)                   | simple regression and correlation.                    | Presentation          |  |  |
| 11   | Class – 11 <sup>th</sup> week       | Non Parametric methods Kolmogorov Test-Median         | Lecture - Power Point |  |  |
|  | (3 Contact Hours)                   | Test – Mann – Whitney U-Test – Wilcoxon T Test        | Presentation          |  |  |
|  |                                     | (Assessment-3)  |                       |  |  |

| 12 | 11 <sup>th</sup> week (3 hours)                    | Tutorial on 75% portions covered (Te<br>Assessment**) – on additional hours | utorial | Problem<br>students                                    | solving           | by                      |
|----|--|---|---------|--|-------------------|-------------------------|
| 13 | Class – 12 <sup>th</sup> week<br>(3 Contact Hours) | Kruskal Wallis Test   | -       | Lecture -<br>Presentation<br>** Evalua<br>contact hour | Power<br>tion out | Point<br>t off<br>red** |
| 14 | October 23   | Trimester Exam Begins   |         |  |                   |                         |

## TEXT / REFERENCES:

- 1. 1. Richard I. Levin and David S. Rubin, 'Statistics for Management', Prentice Hall of India, 8th edition' (2017).
- 2. Srivatasava, Shenoy and Sharma, 'Quantitative Techniques for Managerial Decision Making', New Age International Pvt. Ltd.,3rd edition, (2011).
- 3. G C Beri, "Business Statistics", Tata Mc Graw Hill, 3rd edition, (2017).
- 4. T N Srivastava, Shailaja rego, "Statistics for management", Tata McGraw Hill Publishing Company Ltd.,3<sup>rd</sup> edition (2017).
- 5. Linda Herkenhoff, John Fogli, "Applied Statistics for Business and Management using Microsoft Excel", Springer, 1st edition, (2013).
- 6. Donald R. Cooper, Pamela S. Schindler and J K Sharma, "Business Research Methods", Tata Mc Graw Hill, 12<sup>th</sup> Edition (2018).
- 7. Uma Sekaran and Roger Bougie, "Research methods for Business", Wiley India, 8th Edition, (2019).

| COURSE ASSESSMENT METHODS |  |  |   |             |
|---------------------------|--|--|---|-------------|
| Sl. No.                   | Mode of Assessment                                     | Week / Date                              | Remarks   | % Weightage |
| 1.                        | Cycle Test   | 7 <sup>th</sup> week - 2023              |   | 25%         |
| 2.                        | Case Study<br>(Assignment – 001 & Formulation of case) | Will beAssigned 3 <sup>rd</sup><br>Week  | Phase I Due - September<br>2023 – 5%<br>Phase II Due – October<br>20223– 5% | 10%         |
| 3.                        | Tutorial +Excel certification                          | 11 <sup>th</sup> week of the course 2023 | Tutorial – 10%<br>Certification Basic or<br>any Level (Online – 5%)         | 15%         |
| 4.                        | Trimester Examination                                  | October 2023                             | 2 Hours   | 50%         |

Note:

A. Attending all the assessments (Assessment 1 to 4) is MANDATORY for every student.

B. Passing minimum for the course shall be the Class Average/2. If not scoring the minimum, the student would be declared fail and 'F' grade will be awarded.

## **COURSE EXIT SURVEY**

- Feedbacks are collected before final examination through MIS as per the institute guidelines
- Students, through their Class Representatives, may give their feedback at any time to the course faculty which will be duly addressed.

The students may also give their feedback during Class Committee Meeting.

Medical Certificate / On Duty Certificate should be submitted immediately after rejoining. **COMPENSATION ASSESSMENT:** One compensation assessment will be given after completion of Cycle test for the students those who are absent for any assessment due to genuine reason. The prior permission and required document must be submitted for absence. -**ACADEMIC HONESTY & PLAGIARISM:** - Academic ethics to be followed during course - The students are expected to come out with their original solution for the problems given in the assignment. If found to copy from internet/other students, marks will be reduced. - Need to maintain honesty & discipline in class and exam ADDITIONAL INFORMATION The students can get their doubts clarified at any time with their faculty member with prior appointment. \_ FOR APPROVAL 92 C Dr. P.SRIDEVI Dr. G.Muruganantham Dr. G.Muruganantham **Course Faculty** Chairman (Class Committee) HoD